



PRIME QUALITY. MULTILINGUAL.
PRODUCT VARIETY

- **multi-lingual products** allow Europe-wide sales
- all catalog items are **in stock**
- **full-range** supplier for operational first aid (first aid, eyewash solutions, plasters, bandages)
- products & solutions for all customers



Discover our own brand **ACTIOMEDIC®** and benefit from a diverse and first-class product range.

FIRST AID AND MEDICAL PRODUCTS
GRAMM MEDICAL

We find an **individual, customized** and **success-oriented customer solution** for every sales challenge.

- **German medical device manufacturer**
- **over 100 years of experience** in the development, manufacture, and sale of medical devices
- **high service and quality standards**
- **innovative products** under the brand ACTIOMEDIC®
- certified according to **DIN EN ISO 13 485: 2016** and **directive 93/42 EWG**



Feel free to contact us:

+49(0)7151 27 20 18 0
info@gramm-medical.de

**ADVANTAGES
OF A STRONG
PARTNERSHIP**

with  GRAMM medical

We sell exclusively through trading partners. We do not sell directly to end customers.



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SALES PROMOTING. CUSTOMIZABLE.

PRODUCT INFORMATION

- versatile and **sales-supporting** product information materials
- **customizable** for direct transmission to the customer
- all documents are also available as a **neutral version**
- **high-resolution** product images
- article texts & data in electronic form (.xls, .csv, etc.)
- **free check the content** of your catalog pages
- extensive **download center** on the GRAMM website
- customizable **product videos**

PROFESSIONAL. INFORMATIVE.

TRAINING

- **free training** for your sales staff (on-site for groups of 5 or more)
- **individually** adapted to your company
- sustainably promotes **sales success**
- **flexible** in terms of time and space (on-site or online)
- online training on request with **success control** and **certificate issuance**
- information about products, labels, quality features and much more
- **highly informative** content



PERSONALLY. COMPETENTLY.

CONSULTING

- **personal**, professional advice from **competent** product consultants
- **customer satisfaction & service quality** come first
- **many years of experience** of our employees in the medical device industry
- specialized in **customized special solutions**
- **customer-oriented, tailor-made product selection** based on many years of experience
- recognize individual sales opportunities and needs
- **solution-oriented approach** in consulting



Service Hotline:

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Make an appointment now or request online access!

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